Selling Prototypes

DELETING THIS FROM THE PRODUCT NUMBER CATALOG

Question: How fast can the [collector value] of [miniPCB prototypes] double? If [I try to make this next miniPCB twice as good, if possible] remains true.

Hypothesis: Can the [collector value] double fast enough to support me-making-the-next? Can the performance of me-making-the-next improve enough to make it so?

Experiment Procedure: Assembly 10 pieces. Sell the first for $10. Double the price on the next one. Etc.

Experiment Conclusion: Eventually there should be a spot for any rouge philanthropist finds a point where they can contribute to my progress, in exchange for something collectable. This is the point where you will find maximum growth of growth.

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| UID | **MSRP** | **TOTAL REVENUE** | **% OF THIS SALE ON TOTAL REVENUE** |
| 1 | 10 | 10 | 100 |
| 2 | 20 | 30 | 66.6666667 |
| 3 | 40 | 70 | 57.1428571 |
| 4 | 80 | 150 | 53.3333333 |
| 5 | 160 | 310 | 51.6129032 |
| 6 | 320 | 630 | 50.7936508 |
| 7 | 640 | 1270 | 50.3937008 |
| 8 | 1280 | 2550 | 50.1960784 |
| 9 | 2560 | 5110 | 50.0978474 |
| 10 | 5120 | 10230 | 50.0488759 |

Each prototype needs to be uniquely numbered.

Double each time.

Dollars per hour, not bad.

Approaches 50%.

If I start the collector price at $10, then the most expensive collection piece will cost approximately half a month salary of the engineer. This feels like good proportionality.

I should have a nearly automated data analysis system. So that each purchaser gets a letter with charts showing the progress of the project. I should have a nearly automated data analysis system. So that each purchaser gets a letter with charts showing the progress of the project.

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| WORDMARK | FIGUREMARK | FIGUREMARK |
| miniPCB™ | A picture containing drawing  Description automatically generated™ | Icon  Description automatically generated™ |

# Revision History

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| --- | --- | --- | --- |
| REV | DESCRIPTION | ECO | DATE |
| A | Initial Release | N/A | 07NOV2023 |
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